



ROPELLA® SKILL SURVEY

Lonza

POSITION ***GLOBAL HEAD OF HYDRAZINE***

NAME

DATE

1. **Outline University Degree(s):**
(Please provide the Name and the Location of each Institution)
2. **Provide an overview of your expertise, including years of experience, in commercial roles related to the chemical industry.**
3. **Describe your experience managing US government contracts and handling negotiations.**
4. **Describe your experience overseeing development, planning and implementation of a niche business, including production, marketing, pricing and purchasing.**
5. **Describe your experience having full or partial P&L responsibility. What size business have you been responsible for?**
6. **Describe your experience working and leading in matrix environments.**
7. **Describe your experience in entrepreneurial roles which required a significant amount of self-direction. What are some tools and strategies you have successfully employed for achieving goals, personal time management and organization?**
8. **What is your comfort level with travel? Do you have a maximum % level of travel or # of days/weeks away from home that you could sustain?**
9. **Tell us about any non-compete and/or employer restrictions that you may have. Please provide these documents for our review.**
10. **If asked one of the following questions during an interview, how would you answer? Why are you considering this opportunity? (or) What motivated you to consider a job change at this time?**
11. **If asked one of the following questions during an interview, how would you answer? Why are you considering this opportunity? (or) What motivated you to consider a job change at this time?**
12. **Have you ever applied, either directly or through a third party, for any role with Lonza? If so what was the date of your most recent application (month/year)?**

RELOCATION ACKNOWLEDGEMENT

As evidenced by my initials below, I _____ acknowledge the requirement to relocate to the Lake Charles, LA area for the specific opportunity with Lonza and am willing to do so if hired. I fully understand that this acknowledgment is a requirement for the interview process and states that I have already spoken with any necessary parties (i.e. spouse, significant other, children, parents, etc.) who may directly be impacted by my final decision to relocate.

Initials: _____