



ROPELLA® SKILL SURVEY

EB/E

EDWIN BOHR / ELECTRONICS

ISO 9001:2015 CERTIFIED

POSITION **CEO**

NAME

DATE

1. Outline University Degree(s) - Please provide the Name, the Location, and the Phone # of each Institution
2. Provide an overview of your expertise, including years of experience, in management roles related to the industrial, manufacturing, and/or railway industry.
3. Do you have any experience with the repair and return or OEM manufacturing of mechanical or electrical equipment similar in any respect to that sold by EB/E? If so, please describe.
4. Share an example of a project you were a vital member of that demonstrates your critical thinking and ability to think outside of the box to overcome project roadblocks. What were some of the difficulties encountered in this project? What was the final result?
5. Have you ever been a part of a substantive new product/service launch? Describe the launch and share the results and learnings from that.
6. Outline your experience with P&L management. What is the largest P&L you have been responsible for from a revenue standpoint?
7. Please provide any examples of your ability to grow revenues and/or drive increased margins in the past.
8. Share an example of a strategic plan and operational policy you created and implemented; what steps did you take to accomplish the vision, how did you achieve internal buy-in from key stakeholders and, what were the bottom-line results?
9. Describe your leadership style. What are the most effective methods you have found to mentor, grow and develop, and build into a cohesive team, those who report to you?
10. Have you been involved in the due diligence process for M&A / Joint Ventures.? If yes, please describe your role.
11. Tell us about any non-compete and/or employer restrictions that you may have. Please provide these documents for our review.

12. Are you a US Citizen? If no, what is your Visa status and provide the type of Visa that you are currently working under and any restrictions/issues our client will have to deal with.
13. If asked one of the following questions during an interview, how would you answer? Why are you considering this opportunity? (or) What's motivated you to consider a career change at this time?
14. Have you ever applied, either directly or through a third party, applied for any role with Edwin Bohr Electronics? If so what was the date of your most recent application (month/year)?

Relocation Acknowledgement

As evidenced by my initials below, I, _____, acknowledge the requirement to relocate for the specific opportunity with Edwin Bohr Electronics and am willing to do so if hired. I fully understand that this acknowledgment is a requirement for the interview process and states that I have already spoken with any necessary parties (i.e. spouse, significant other, children, parents, etc.) who may directly be impacted by my final decision to relocate.

Initials: _____

Reference and Background Checks

By initialing here, I acknowledge that as a part of the hiring process, I will be asked to provide references via our web-based reference checking platform, [Outmatch](#), in advance of the final interview. Outmatch offers an easy, transparent solution that allows you to be proactive during the reference process and provides a complimentary final report that can be added to your portfolio.

I also acknowledge that a background check will be required prior to final interviews through our partner, [ClearChecks](#).

Initials: _____