

# SPECIALTY CHEMICALS

## OUR INVOLVEMENT

We have served and developed relationships with leading companies in the industry, including:

- Clariant
- Shell
- Lonza
- Dow
- BASF
- Lubrizol

We participate in industry Associations and Trade Shows, including:

- American Chemistry Society
- SOCMA
- Informex
- DCAT Week



Look for our articles in **Chemical Week**

## ROPELLA INDUSTRY EXPERTISE

In most industries, sales and marketing teams' work revolves around the products devised by research and development teams. Within specialty chemical companies, however, these roles are often reversed, with sales professionals generating the customer requests that ultimately drive the research and development processes. Companies and employees in this industry must be flexible and solution-oriented, innovative and entrepreneurial. The industry is a costly one to break in to, but brings with it not just financial rewards, but personal ones as well — from contributing to evolving eco-friendly practices to the satisfaction of providing customers with individualized solutions.

Ropella's mission is to build lasting relationships between High Potential A-Player Talent, Backable CEO's, Board Members, SME's and Transformational Leaders. Our primary goal; providing ROI value towards growing the great companies we invest our time, talent and treasure into.

Building teams worldwide, in all functional areas and at all levels, with the best possible talent is one of the highest priorities for transformational leaders - because we all know - **the Team with the Best Talent Wins** Especially so, in fast growing organizations.

## OUR SOLUTIONS

With over 35 years as a global search leader, delivering the Most Advanced Search Execution Capabilities, Ropella has proven many times over, to be extremely well-versed at solving the most challenging "needle in a haystack" searches. While at the same time managing Talent Selection & Development as a Primary Asset for ROI.



As a bestselling author of *The Right Hire* and a highly experienced practitioner, Patrick Ropella developed the **SMART Search System**®, regarded as one of the most well respected, Talent Centric Executive Search Solutions available.



**GROWING GREAT COMPANIES**  
Through Global Talent Discovery,  
Assessment & Connection

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